

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Agropalma Group

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

1-0003-04-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Oil Palm Growers

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**Oil Palm Growers**

**Operational Profile**

1.1 Please state your main activities as a palm oil grower

- Oil palm grower & miller

**Operations and Certification Progress**

2.1.1 Please state your number of estates/management units

5.00

2.1.2 Total land controlled/managed\* for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)

42,700.00

2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)

300.00

2.1.4 Total land designated and managed as HCV areas

64,000.00

2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4

0.00

2.1.6 Total land under scheme/plasma smallholders certified

12,512.86

2.1.6.1 Land still uncertified under scheme/plasma smallholders

4,001.00

2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)

123,513.86

**2.2 Certification progress**

2.2.1 Number of estates/Management Units certified

5.00

2.2.2 Total certified area\*

115,556.67 ha

**2.3 In which countries are your estates?**

2.3.1 Indonesia - Please indicate which province(s)

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2.3.2 Malaysia - please indicate which state(s)

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2.3.3 Other - please indicate which country(ies)

- Brazil

**2.4 New plantings and developments (Exclude replanting):****2.4.1 New area planted in this reporting period**

83.73 ha

**2.4.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?**

No

**2.5 Supply of Fresh Fruit Bunches (FFB)****2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?**

no

**2.6 FFB processing operations****2.6.1 Number of Palm Oil Mills operated**

5

**2.6.2 Number of Palm Oil Mills certified**

5

**2.6.3 Number of Palm Kernel crushers and/or Palm Kernel mills operated**

5

**2.6.4 Number of Palm Kernel crushers and/or Palm Kernel mills certified**

5

**Supply Chain Used****3.1 Which supply chain options do you sell RSPO-certified palm oil products through?**

- Segregated
- Identity Preserved

**Time-Bound Plan****4.1 Year of first RSPO estate certification (planned or achieved)**

2011

**4.2 Year expected to achieve 100% RSPO certification of estates**

2011

**4.3 Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers**

2014

**Comment:**

In 2014 Agropalma Group has achieved RSPO certification to all its associated FFB suppliers. However, after run a LUC analysis (in 2015), Agropalma found that two of its 237 associated suppliers had liabilities, according the rules of RSPO Remediation and Compensation Procedures. So, this two farmers were removed from RSPO Certificaiton. At moment, company is running a Remediation and Compensation process within RSPO. When it is finished, company intends to include this farmers in the certified supply base again.

Other important issue is the fact that few new FFB farmers are becoming part of Agropalma supply base. They start as independent suppliers and if they perform well in terms of production, labor and environmental management, they will be integrated as schemed suppliers. Every time this happens, this farmes will require a certain time to prepare themselves and obtain RSPO certification. Therefore, it is not possible to establish a fix deadline, because the process is dynamic. 2014 was registered just because the ACOP system requires.

**4.4 Year expected to achieve 100% RSPO certification of scheme and associated smallholders and outgrowers**

2014

**Comment:**

4.4 is basically the same question of 4.3. So the answer is the same.

**Concession Map****5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP 2014 deadline, please upload your estate location concession map(s) in KML or SHP format here:**

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**5.2 Map data declaration****Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission**

No changes.

**GHG Emissions****6.1 Are you currently assessing your operational GHG emissions?**

Yes

**Description :** We use PALM GHG Calculator to assess our GHG emissions balance annually. Every two years, we publicize the results of GHG assessments in our sustainability report. No file was uploaded

Related link:

[www.agropalma.com.br/en/social-and-environmental-responsibility/sustainability-report](http://www.agropalma.com.br/en/social-and-environmental-responsibility/sustainability-report)**Actions for Next Reporting Period****7.1 Outline actions that you will take in the coming year to advance your plans for certification**

Finalize the RaC process to re-include two FFB suppliers into RSPO certification and support new FFB suppliers (if any) to achieve compliance with RSPO P&amp;C. Keep paying a premium price for certified FFB.

**7.2 Outline actions that you will take to promote CSPO along the supply chain**

1 - Engaging NGOs and other companies to discuss the sustainability of palm oil expansion in Brazil and the importance of having a standard such as RSPO to guide this expansion in a sustainable way; 2 - Providing knowledge and know-how on RSPO to Brazilian and Latin American interested companies; 3 - supporting RSPO secretariat in the projects to promote RSPO; 4 - Promoting RSPO among companies that consume palm oil and operate in Brazil.

**Reasons for Non-Disclosure of Information****8.1 If you have not disclosed any of the above information, please indicate the reasons why****Support Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

No

**9.3 Do you have any future plans to support independent smallholders?**

No

**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Palm Oil and Certified Sustainable Palm Oil Use****2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?**

- Brazil

**2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?**

Yes

**2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?**

- Brazil

**2.2 Volumes of palm oil and oil palm products****2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

142,686.00 Tonnes

**2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year**

12,036.00 Tonnes

**2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year**

20,421.00 Tonnes

**2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year**

4,772.00 Tonnes

**2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year**

179,915.00 Tonnes

**2.3 Volumes of palm oil and oil palm products certified**

**2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance				
2.3.1.3 Segregated	29928.53	502.97		5519.20
2.3.1.4 Identity Preserved	2805.70	172.07		889.34
2.3.1.5 Total volume	32,734.23	675.04	-	6,408.54

**2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

11,941 Tonnes

**2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**

**2.5.1 Africa**

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**2.5.2 Australasia**

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**2.5.3 Europe**

83%

**2.5.4 North America**

3%

**2.5.5 South America**

14%

**2.5.6 Middle East**

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**2.5.7 China**

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**2.5.8 India**

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**2.5.9 Indonesia**

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**2.5.10 Malaysia**

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**2.5.11 Asia**

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**Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved)**

2013

**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

2013

**3.3 Year expected to achieve 100% RSPO certification of all supply chains**

2016

**Comment:**

In July 2016 Agropalma started its new refinery, in Limeira, Sao Paulo State. In September our new refinery received a successful RSPO SCC audit. Since then 100% of Agropalma Group's supply chain operations are RSPO Certified.

**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2020

**Comment:**

As we told before, 100% of Agropalma's supply chain operations are already RSPO certified. Processing only RSPO certified palm materials will depend on the demand side. We registered 2020 just because ACOP form requires.

**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

Brazil

**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

Agropalma always provides speeches about sustainability of palm oil production in several Brazilian and international events as food ingredient fairs, congresses and other commercial meetings. We always highlight the importance of RSPO as the best standard for palm oil. We also provides knowledge and know-how on RSPO to Brazilian and Latin American costumers and competitors.

In August 2013, company launched the first product/brand with RSPO Trade Mark (SG) in Brazil. The product is a frying fat, called Doratta Fry. The marketing campaign is approaching the sustainability as a factor to differentiate the product from its competitors. In 2016, Agropalma sold 811 tons of Doratta, which represents around 53,870 packages with RSPO trade mark in Brazilian food service market.

**Trademark Use**

**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

**Please state the markets where you intend to apply the Trademark and when you plan to start**

As written before, Agropalma already uses RSPO Trademark in Dorrata Fry, a frying fat developed to attend the food service market.

2013

**Actions for Next Reporting Period**

**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

- Interacting with clients and invite them them to buy CSPO and CSPKO and certified refined products. - Articulating with NGOs, in a way they can also promote certified products among buyers.

**Reasons for Non-Disclosure of Information**

**6.1 If you have not disclosed any of the above information please indicate the reasons why**

**Application of Principles & Criteria for all members sectors**

**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints  
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Related link: [www.agropalma.com.br](http://www.agropalma.com.br)
- Land Use Rights  
No file was uploaded  
Related link: [www.agropalma.com.br](http://www.agropalma.com.br)
- Ethical conduct and human rights  
No file was uploaded  
Related link: [www.agropalma.com.br](http://www.agropalma.com.br)
- Labour rights  
No file was uploaded  
Related link: [www.agropalma.com.br](http://www.agropalma.com.br)
- Stakeholder engagement  
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Related link: [www.agropalma.com.br](http://www.agropalma.com.br)
- None of the above

**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

Agropalma Commercial team presented our RSPO portfolio to several costumers, during meetings, conferences, trade shows and other events. The information was provided in Portuguese or English, according to the need.

**GHG Emissions**



**8.1 Are you currently assessing the GHG emissions from your operations?**

No

**Please explain why**

We are still implementing projects to reduce GHG emissions from CPO and PKO production. When we have addressed this issue in the plantations and mills, we might move forward to refinery stage.

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**Support for Smallholders**

**9.1 Are you currently supporting any independent smallholder groups?**

No

**Do you have any future plans to support independent smallholders?**

No

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## Challenges

### **1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

The main obstacles are placed in demand side of the supply chain. As most of Agropalma clients are placed in Brazil, the demand for Sustainable Palm Products is still low. International clients (especially Europeans) are more interested and already buy significant amounts of certified products from Agropalma. A special challenge refers to multinational companies that delay to apply their global sourcing policies related do RSPO in Brazil. Recently, one of world's the biggest palm oil consumer companies stepped back from SG to MB model of certification. This kind of movement doesn't contribute to stabilize the market of RSPO certified products. To increase demand in internal market Agropalma always promote RSPO and explain the issues and concerns related with sustainability of palm oil production worldwide to consumer companies in Brazil.

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### **2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

Agropalma refineries buys palm products mostly from Agropalma 5 mills (4 of them certified RSPO IP and 1 MB) . Besides taking care about its own production, Agropalma promotes RSPO among its clients and other companies by sharing its experiences (in Brazil and other countries of Latin America). Agropalma also engage NGOs and governmental agencies in the discussion about the sustainability of palm oil expansion in Brazil and highlights the importance of RSPO standards as the best guide to sustainability of palm oil production. In 2013, CRA launched a new product to Brazilian market with RSPO Trade Mark. This product is called Doratta Fry, and we sold about 53,870 units in 2016, contributing to spread RSPO name and concepts among Brazilian palm oil consumers. Agropalma is also an active member of RSPO and contributes to the improvement of the standards and the organization itself.

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### **3 Other information on palm oil (sustainability reports, policies, other public information)**

- No files were uploaded

**Link:** [www.agropalma.com.br](http://www.agropalma.com.br)

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